

# BESTMAN ESCEED

ALL-IN-ONE CLOUD SOFTWARE





## ABOUT THE COMPANY

Exceed is a game-changing solution designed to streamline hotel operations. With its user-friendly interface, real-time booking management, and powerful reporting tools, it makes running a hotel smoother and more efficient. It helps boost occupancy rates, optimize revenue, and enhance guest experiences all while saving time.

EXCEED EXPECTATIONS, EVERY TIME.

## WHY CHOOSE EXCEED?

**Key Benefits**:





Higher Revenue



Improved Guest Experience



Streamlined Operations



#### **EXPERIENCE THE DIFFERENCE**

## On-premise and Cloud based

On-premise is a desktop based PMS whereas Cloud based (recommended) or online hotel software is next generation software, which allows you to monitor your hotel business from anywhere at anytime.

Hoteliers are moving towards cloud based software where hotel or hotel groups can effectively simplify and organize their departments core operations by replacing the traditional methods of hotel keeping. Here's why:

## **Cloud Based**

- No need of any hardware requirements.
- One-time setup fee and annual or monthly subscription charges.
- Accessible via a secure login from any computer or mobile device connected to the Internet.
- Easy and timesaving updates.
- Data is secured on the cloud.

## **On-premise**

- Requires a specific set of hardware.
- Annual Maintenance Costs (AMC) charges.
- Accessible only from the system on which it is configured.
- Time-consuming updates.
- Data security is the property's responsibility.



# Excellence in Every Solution CLOUD BASED SOFTWARE FEATURES:



Room Reservation



Front Office Management



Point of Sale



Material Management



Food and Beverages costing



Banquet and Conference



Housekeeping



Financial Accounting



Guest Profile Management



User Role and security control





## **Room Reservation**

- Real-time room availability updates.
- Simplified hotel operations.
- Automated confirmation emails.
- Reliability and security from a cloud platform.
- Systematic guest profile and easy bookings.
- Mobile-friendly reservation interface.





Front Office Management

 Unified dashboard for guest and room management.

Automated check-in and check-out processes.

 Real-time updates on guest requests and room status.

- Automatic billing and invoicing integration.
- Housekeeping coordination for room availability.





## Point of Sale (POS)

- Seamless integration with guest billing.
- Real-time sales tracking from all outlets.
- Easy menu and pricing updates.
- Automated inventory tracking and stock alerts.
- Secure, PCI-compliant payment processing.
- Table and area management and reporting.





### **KNOW MORE ABOUT THE FEATURES**

## Material Management

- Real-time inventory tracking and updates.
- Automated purchase requisitions and orders triggers.
- Centralized management of all materials.
- Supplier integration for efficient ordering.
- Cost tracking for materials and supplies.
- Periodic inventory audits for accuracy.





Food and Beverages Costing

- Accurate recipe and ingredient cost tracking.
- Monitoring of food and beverage costs.
- Menu item profitability analysis.
- Waste tracking and reduction tools.
- Integration with POS for accurate usage data.
- Cost control through inventory and procurement data





## **Banquet and Conference**

- Real-time management of event bookings and space availability.
- Effortless scheduling and resource allocation.
- Simplified invoicing and payment processing for event-related charges.
- Automated event reminders and communication with guests and staff.
- Integration with event management tools for a seamless experience.
- Cloud-based reporting to track event success and financials.



#### **KNOW MORE ABOUT THE FEATURES**

## Housekeeping

- Real-time tracking of room status (clean, dirty, in-progress).
- Task assignment for housekeeping staff directly via the cloud.
- Automatic notifications to housekeeping for room readiness or issues.
- Streamlined coordination between housekeeping and front desk for room assignments.
- Detailed reporting on room turnovers and staff productivity.
- Cloud-based inventory management for cleaning supplies and equipment.





## Financial Accounting

• Real-time financial data updates and reporting.

• Automated profit & loss and balance sheet reports.

• Allocate expenses across various hotel departments.

- Budgeting and forecasting tools.
- Compliance with financial regulations and audit trails.
- Secure cloud storage for financial records.





Guest Profile Management

- Centralized guest data storage and access.
- Personalized guest services based on preferences.
- Profile updates and access.
- Segmentation for targeted marketing campaigns.
- Mobile access for staff to manage profiles anywhere.





User Role and security control

• Role-based access with customized permissions.

• Multi-factor authentication for secure logins.

- Detailed audit trails of user activities.
- Data encryption for sensitive information
- Remote access control for management.
- Customizable user roles to fit operational needs.





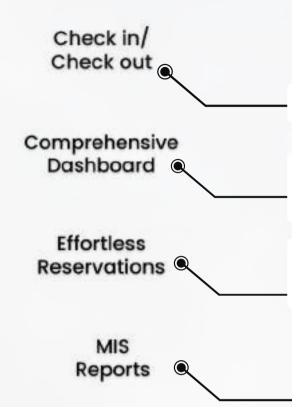
## Hotel PMS Mobile App

EXCEED offers a mobile app to help you manage your business on-the-go!

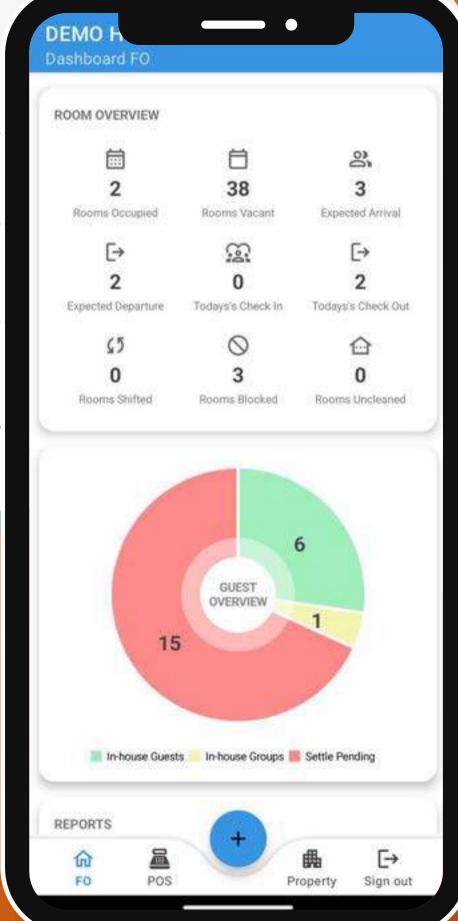
#### Through the app:

- Get notified on bookings and other important activities happening at your hotel
- Print guest registration cards, vouchers, invoices and perform various operations
- Switch between multiple properties
- Easy bookings at your convenience.

and much more...









#### **EXPERIENCE UNMATCHED EFFICIENCY**

internationally recognized, high-quality products that meets every requirements. **latest technology** based to provide regular enhancements for Hotel Solutions!

## Strong, Simple, All-in-One Software



#### Real-Time Reporting & Analytics

delivers instant insights, empowering you to make data-driven decisions faster and smarter.



#### **Cost Savings**

optimizes operations, reduces waste, and maximizes your bottom line.



#### Effortless mobile access

putting operations and guest management at your fingertips, wherever you go.



#### Third Party Integration

enhances your hotel software's capabilities and creating a unified, powerful management system.



#### Enhance the guest experience

with hotel software that streamlines service, ensuring seamless stays and unforgettable hospitality.



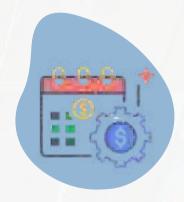
#### Data Security & Backup

Protects your hotel's data with top-tier security and automatic backups, ensuring peace of mind and uninterrupted operations.



#### **Boost efficiency**

automates tasks, streamlines workflows, and lets your team focus on what truly matters—guest satisfaction.



#### **Expense management**

tracks, controls, and optimizes your costs for smarter financial decisions.

#### THIRD PARTY INTEGRATIONS

Booking.com



















**CC-Avenue®** 



### **Success Stories: INDIA**

Currently, more than 2000+ clients are taking advantage of Exceed property management around the world!















## Success Stories: INDIA

Currently, more than 2000+ clients are taking advantage of Exceed property management around the world!



HOTEL JIVA-JAMSHEDPUR



HOTEL ALPINE CONTINENTAL-SHILLONG







HOTEL SKY INTERNATIONAL-HYDERABAD

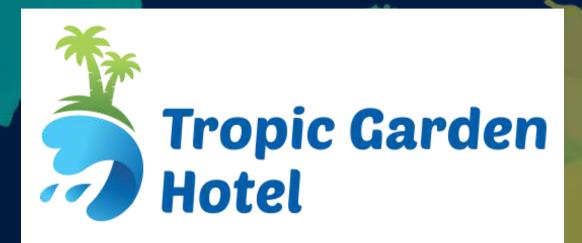




## Success Stories: INTERNATIONAL



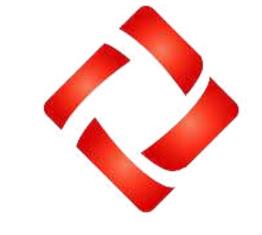
RIVERSIDE HOTEL & CONFERENCE
CENTRE - MALAWI



TROPIC GARDEN HOTEL - GAMBIA



HOLIDAY BEACH CLUB - GAMBIA



**HOTEL KHAMSUM - BHUTAN** 



VINTAGE LUXURY

YACHT HOTEL

VINTAGE LUXURY YACHT HOTEL – BURMA





#### WHY SETTLE FOR LESS?

## 24x7 Live Technical Support!



2000+

Happy Clients worldwide



70,000+

Check In - Check Out Per Day



2000+

F&B Outlets



400,000+

Transactions Per Day



## Contact Us

## Head Office



Bestman Exceed Software LLP EC 278, Ground, Saltlake city, EC Block, Sector 1, Bidhannagar, Kolkata, West Bengal 700064



Sales Phone +91 8981008500 Support Phone +91 9831072228



sales@exceedhms.com support@exceedhms.com



## 24x7 Live Support



Email

support@exceedhms.com



Live Chat

Connect now via WhatsApp



Phone

+91 9831649001



Unlimited

Training Set it up



## EXCEED

## Start your FREE TRIAL today!

Get upto 15 DAYS of FREE TRIAL



watch tutorials FOR FREE!



follow us to know about the LATEST UPDATES!





NOW GET IT ON ANDROID!

